



# AMITY TECHNICAL PLACEMENT CENTRE

Company Name	CKP Insurance Brokers
Registration Period Start Date	2023-06-29
Registration Period End Date	2023-07-01
About Company	CKP Insurance Brokers Pvt Ltd is a direct Life & General Insurance Broker company based out in Mumbai that provides a range of Insurance Products and Services to meet the needs of Corporates, Government bodies, and Individuals. CKP Insurance has a deep understanding and strong relationship with all Life and General insurers to cater to all need of Property/ Engineering, Marine/Transit, Casualty/Liability, Credit, Employee Benefit, Health, Motor and life insurance products are av
Website	<a href="http://www.ckpinsurance.co.in">www.ckpinsurance.co.in</a>
Date Of Campus	2023-07-03
Venue	Physical
Joining	2023-07-10
Job Title	Profile 1 - Insurance Sales Advisor Profile 2 - ChatGPT Engineer
Employment Type	Full Time
Eligible Degree	
Eligible Branches	Profile 1 - MBA, BBA Profile 2 - BTech, MTech, BCA, MCA, BSc(IT), MSc(IT)
Eligible Criteria	NA
Roles & Responsibility	Profile 1 - <ul style="list-style-type: none"><li>• Proactively generate leads through various channels, including cold calling, networking, and referrals.</li><li>• Conduct thorough needs analysis and provide expert guidance to potential customers regarding suitable health insurance options.</li><li>• Present and explain health insurance products and coverage options to clients, addressing their</li></ul>

	concerns and answering questions. • Utilize effective sales techniques to overcome objections and close sales, ensuring customer satisfaction and retention
Service Agreement, If Any	NA
Other Skill	Profile 1 - • Excellent command of the English language, both written and verbal, with strong communication and interpersonal skills. • Comprehensive knowledge of health insurance products, including different coverage options, policies, and regulations. • Proven ability to generate leads, identify sales opportunities, and close deals effectively. • Strong negotiation and persuasive skills, with the ability to build rapport and establish trust with clients. • Results-oriented mindset, self-motivated
Package	INR 2,40,000 LPA
Location	Mumbai
Recruitment Process	1. Telephonic Round 2. Face-to-face in their office in Mumbai
How to Apply	Logon to your Amazon Account and go to the respective company notice and click on apply tab
Representative from ATPC(For any Guidance/ Query)	Mohit Prasad (mprasad2@amity.edu)
	<a href="#">[Click Here To Apply]</a>

Best Wishes

Anjani Kumar Bhatnagar

Amity Technical Placement Centre

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