

StrideOne

RECRUITMENT OPPORTUNITY

Company	<u>StrideOne (2022 & 2023 Batch)</u>
Website	https://strideone.in/
Job Title	Relationship Manager - MSME
Eligibility Criteria	A bachelor's degree in business, finance, economics, marketing, or a related field. Postgraduate degree/ diploma in the same field.
Roles & Responsibilities	<ul style="list-style-type: none">• Acquire New Customers under supply chain finance program through direct acquisition.• Pitch vendor finance/Purchase invoice discounting/Business Loan products to potential customers and manage on boarding journey.• Ensure sales target achievement for logins/disbursements.• Cross functional interaction with Credit/operation teams to ensure excellent customer experience.• Maintain relationship with key customers to ensure smooth running of programs/ implementation of new programs.
Other skills required	<ul style="list-style-type: none">• Intuitive and insightful, particularly regarding human behavior Neat, well-groomed appearance.• Great networking skills.• Excellent written and verbal communication. Resourceful, with outstanding research skills. Emboldened by challenges
Location	Mumbai, Chennai, Bangalore, Ahmedabad, Hyderabad
Last Date to Apply	31 March 2024, 5 PM

**For more Details &
How to Apply?**

All interested candidates please share resume to schandolia@amity.edu