

RINEX TECHNOLOGIES

RECRUITMENT OPPORTUNITY

Company	<u>RINEX TECHNOLOGIES</u>
Website	https://rinex.ai/
Job Title	Inside Sales Strategist
Eligibility Criteria	Any Graduation/ Post Graduation.
Roles & Responsibilities	<ul style="list-style-type: none">• Familiarizing yourself with all products and services offered by our company.• Develop and implement strategic sales plans to achieve company objectives.• Identify potential clients and prospects through market research, cold calling, networking, and other lead generation techniques.• Procuring new clients through direct contact, word-of-mouth, and collaboration with the marketing department.• Maintaining meaningful relationships with existing clients to ensure that they are retained.• Suggesting upgrades or added products and services that may be of interest to clients.• Reviewing clients' feedback and implementing necessary changes.
Other skills required	<ul style="list-style-type: none">• Intuitive and insightful, particularly regarding human behavior Neat, well-groomed appearance.• Great networking skills.• Excellent written and verbal communication. Resourceful, with outstanding research skills. Emboldened by challenges
Last Date to Apply	25 March 2024, 5 PM

**For more Details &
How to Apply?**

All interested candidates please share resume to sgupta13@amity.edu