



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

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Bajaj Allianz

CAMPUS RECRUITMENT – For 2023 Passing Out Batch

Last Date to Register – 28th September 2023, 5 PM

Company	Bajaj Allianz
Website	https://www.bajajallianz.com
Batch	2023
Date of Campus	Immediate
Job Title	<ul style="list-style-type: none">Relationship Manager-Sales Trainee (Graduate)Senior Relationship Manager-Sales Trainee (PG)
Eligible Branches	B/tech (All Branches) & MBA (All Branches)
Eligibility Criteria	No Eligibility Criteria
Full Time Employment	Fulltime
Joining Date	Immediate
Required	<ul style="list-style-type: none">To plan and achieve business targets in the area productivity, new premium, persistency.Take responsibility for scanning the market for emerging opportunities.To devise and implement sales strategy.Responsible for managing a key relationship of a very reputed and demanding Bank.Responsible for managing overall business for assigned area (4-5 branches) which involves business development, sales, relationship management, operational and training support, identifying new business opportunities, and meeting overall target assigned on new business.Responsible to establish productive, professional relationship with key personnel of assigned business vertical.Responsible for all operations, customer servicing and customer retention activities for the assigned business verticals.

	<ul style="list-style-type: none"> • Responsible to drive business through credit life /group initiatives to achieve monthly, quarterly & yearly business targets • Responsible for business tracking, analyzing and reporting business results at desired and periodic intervals to reporting authority. • Responsible for compliant business practices and ensuring that employees of business vertical comply with ethical business practices for Insurance sale. • Ability to deal with HNI Clients. • Responsible to maintain high channel satisfaction ratings that meet company standards
Recruitment Process	Moti Nagar, New Delhi (west Delhi)
PKG	<ul style="list-style-type: none"> • Graduate: 3.0 Lakhs + Incentives (potential to earn up to 60,000 per month) • Postgraduate: 3.5 Lakhs + Incentives (potential to earn up to 60,000 per month)
Location	Multiple Location in Delhi
How to Apply?	Share your resumes at skhanna2@amity.edu

My Best Wishes are with you!

Anjani Kumar Bhatnagar
Dy. Director- Amity Technical Placement Centre
(Centralized Campus Placement Division of Amity Education Group)

India Head Office:
Room # G- 02
E 2 Ground Floor
Amity University Campus
Sector 125, Noida (India)
Pin: 201313

atpc@amity.edu | amity.edu/placement

