



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

Corizo Edutech

Virtual Campus Recruitment – 2023 Passing Out Batch

Only for Students of Amity Education Group

Only for Unplaced & Eligible Students

Last Date to Register – 19th September 2023 (5PM)

Company	Corizo Edutech
Website	https://corizo.in/
Batch	2023 Passing out Batch
Joining	Immediate
Job Title	Business Development Associate (BDA)
Eligible Degrees	UG, PG
Eligible Branches	All Branches
Other Skills Required	<ol style="list-style-type: none">1. Excellent verbal and spoken communication skills (Preferably English).2. Ability to persuade and negotiate.3. Ability to work in a team.4. Self- motivated and able to handle pressure.5. Fast-learner, keen on details, and self-motivated.
Location	Bangalore
Compensation (CTC)	15K + 10k(variable) stipend for 3 months CTC: 4 LPA – 2.5 LPA (variable)
Roles & Responsibilities	<ol style="list-style-type: none">1. Identify and develop strategic relationships with potential customers.2. Develop a strong pipeline of new customers through direct or indirect customer contact and prospecting.3. Ongoing monitoring and analysis of pipeline to review performance & optimise accordingly to ensure objectives are met.4. Maintaining strong follow-ups and regular feedback calls.5. Creating lead engagement plans and strategy.6. Studying the details of each offering and remaining abreast of updates to these offerings.7. Efficient and effective lead utilisation with consistent follow-ups, low Turn-Around-Time (TAT) and increased connectivity with multiple attempts.8. Update and create tailored client proposals and negotiate further to close the deals Building cross-discipline relationships in the organisation, partnering closely with the growth and marketing team, providing feedback and insights.

Service Agreement	No Bond
Recruitment Process	1. Group Discussion 2. Personal Interview (PI)
How to Apply?	Interested and eligible students need to apply on the link given below latest by 5:00PM, 19th September 2023 Click here to apply

My Best Wishes are with you!

With warm regards

Anjani Kumar Bhatnagar
Dy. Director- Amity Technical Placement Centre
(Centralized Campus Placement Division of Amity Education Group)

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