



# AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA  
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

## EXPOUND TECH NIVO

### Virtual Campus Placement- 2023 Passing Out Batch

**Only for Students of Amity Education Group**

**Last Date to Register - 2<sup>nd</sup> September 2023(2PM)**

<b>Company</b>	Expound Tech Nivo
<b>Website</b>	<a href="https://expoundtechnivo.com">https://expoundtechnivo.com</a>
<b>Batch</b>	2023
<b>Date of Campus</b>	<b>11<sup>th</sup> September 2023</b>
<b>Joining</b>	September 2023
<b>Job Title</b>	Business Development
<b>Eligible Degrees</b>	MBA
<b>Eligible Branches</b>	Sales
<b>Location</b>	Mumbai
<b>CTC</b>	4.5 LPA
<b>Skills Required</b>	<ul style="list-style-type: none"><li>• Zeal of learning new things and make mark in IT Sales</li><li>• Excellent presentation and communication skills, both written and verbal</li><li>• Knowledge of IT skills will be an added advantage</li><li>• Strong proficiency in Microsoft word, excel and power point</li></ul>
<b>Job Responsibilities</b>	<ul style="list-style-type: none"><li>• Analyzing sales trends across the industry to develop effective strategies and optimize the current ones</li><li>• Collaborating with other teams, such as marketing, to collect and nurture leads</li><li>• Proficient with numbers to analyze sales data and produce reports</li><li>• Ability to travel across sales territories or regions frequently</li><li>• Generate leads through LinkedIn, Cold calls and lead generation other channels</li><li>• Research prospective accounts in targeted markets, pursue leads and follow through to a successful agreement</li><li>• Understand the target markets, including industry, company, project, company contacts and which market strategies can be used to attract clients</li></ul>

	<ul style="list-style-type: none"><li>• Maintain relationships with current clients and identify new prospects within the area you have been assigned</li><li>• Follow the latest industry developments and stay up-to-date on corporate competitors</li></ul>
<b>How to Apply?</b>	All interested and Eligible students need to apply on the Link Below latest by 2 <sup>nd</sup> September 2023. ( 2 PM)  <a href="#">Apply Now</a>

*Our Best Wishes are always with you*

**Team ATPC**

**Amity Technical Placement Centre (ATPC)  
Centralised Placement Division of Amity Education Group**

Amity University Campus | Amity Technical Placement Centre (ATPC)  
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