



# AMITY UNIVERSITY

## AMITY TECHNICAL PLACEMENT CENTRE

(Centralized Campus Placement Division of Amity Education Group)

NOIDA | LUCKNOW | JAIPUR | GURGAON | GWALIOR | GREATER NOIDA | MUMBAI | RAIPUR | KOLKATA | RANCHI | PATNA | MOHALI

Company Name **Great Learning**

Important Date(s)	<b>3<sup>rd</sup> December 2022</b>
About Company	With more than 6.1 Million+ learners in 170+ countries, Great Learning, a part of the BYJU'S group, is a leading global edtech company for professional and higher education offering industry-relevant programs in blended, classroom, and purely online modes across technology, data and business domains. These programs are developed in collaboration with the top institutions like Stanford Executive Education, MIT Professional Education, The University of Texas at Austin, NUS, IIT Madras, IIT Bombay & more.
Website	<b><a href="http://www.mygreatlearning.com">www.mygreatlearning.com</a></b>
Batch	<b>2022</b>
Date of Campus	<b>6<sup>th</sup> Dec, 2022</b>
Virtual / Physical (Venue)	<b>Virtual Drive</b>
Joining	<b>Immediate</b>
Job Title	<b>Learning Consultant – Pre-Sales</b>
Employment Type	<b>Full Time</b>

Eligible Degree Programme(s)	<b>BBA, B. Com, MBA</b>
Eligible Branches	All
Eligibility Criteria	<b>No Percentage Criteria</b>
Roles & Responsibility	<ol style="list-style-type: none"> <li>1. Driving inquiries &amp; admissions for the online/blended learning programs offered for the Domestic Market</li> <li>2. Looking after the entire sales life cycle: starting from engaging with the large volume of well-qualified leads till the final conversion i.e. enrolment in the program</li> <li>3. Counselling experienced professionals via call or email on which course will be useful to their career progression and suggest the best options</li> <li>4. Updating and maintaining MIS reports</li> <li>5. Strong objection handling skills</li> </ol>
Service Agreement, if any	<b>No Bond</b>
Other Skills Required	<ol style="list-style-type: none"> <li>1. Excellent verbal and written communication skills.</li> <li>2. Confident enough to deal with Senior stake holders.</li> <li>3. Excellent verbal and written communication skills.</li> </ol>
Package	5.25 LPA to 7.5 LPA + Incentives
Location	<b>Gurgaon</b>
Recruitment Process	<b>TBD</b>
How To Apply	<p>Interested and eligible students need to apply on the link given below latest by <b>6:00PM, 3<sup>rd</sup> Dec 2022</b></p> <p><a href="#">Click here to apply</a></p>
Representative from ATPC (For any Guidance / Query)	<b>Mr. Mohit Prasad</b> <b>mprasad2@amity.edu</b>

All the Best!

**Anjani Kumar Bhatnagar**  
**Dy. Director - Amity Technical Placement Centre**

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