



## AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA  
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

### SWIGGY

### Virtual Campus Placement- 2022 Passing Out Batch

**Only for Students of Amity Education Group**

**Last Date to Register – 16<sup>th</sup> July 2022, 2 PM**

<b>Company</b>	SWIGGY
<b>Website</b>	<a href="http://www.swiggy.com">www.swiggy.com</a>
<b>Batch</b>	2022
<b>Date of Campus</b>	<b>Will Be Informed Later</b>
<b>Joining</b>	July 2022
<b>Job Title</b>	Account Manager – Retail Account Manager – Inside Sales
<b>Eligible Degrees</b>	MBA
<b>Eligible Branches</b>	Sales & Marketing
<b>Location</b>	Profile 1: Delhi / Chandigarh / Bangalore / Indore Profile 2: Delhi / Hyderabad / Mumbai / Pune /Kolkata / Ahmedabad / Jaipur
<b>CTC</b>	6 LPA
<b>Skills Required</b>	<ul style="list-style-type: none"><li>• The candidate has to be flexible, restaurant owners do not operate on 9-to-5 schedules</li><li>• The candidate has to be outgoing and confident in their appearance</li><li>• We are looking for self-motivated individuals with the ability to work remotely and under pressure</li><li>• The candidate has to be an 'out-of-the-box thinker and should want to always challenge the status quo</li></ul>
<b>Job Responsibilities</b>	Profile 1 : <ul style="list-style-type: none"><li>• Drive restaurant onboarding for your designated area, Act as a consultant to restaurant partners to manage and mutually grow business</li><li>• Manage a portfolio of restaurant accounts and exceed goals for account retention, development, and maintenance. Exceed sales targets &amp; performance-based goals</li><li>• You should have a keen interest in the food and beverage industry with a desire to sign up for the best local and national restaurants</li></ul>

	<ul style="list-style-type: none"> <li>• Be the local market expert: gather restaurant feedback, monitor competitor activity, and provide recommendations for improvements to management</li> <li>• Ability to conduct cold calls and walk-ins, schedule in-person meetings, and sell the Dineout product portfolio to restaurants</li> </ul> <p>Profile 2 :</p> <ul style="list-style-type: none"> <li>• Drive restaurant onboarding for your designated area, Act as phone consultants to restaurant partners to manage and mutually grow business</li> <li>• Conduct cold calls in a systematic format and pitch Dineout's offerings to all our Longtail merchants, onboard them, and remotely manage them to grow their business</li> <li>• Exceed sales targets &amp; performance-based goals</li> <li>• You should have a keen interest in the food and beverage industry with a desire to sign up the best restaurants</li> <li>• Be the local market expert: gather restaurant feedback, monitor competitor activity, and provide recommendations for improvements to management</li> <li>• Manage a portfolio of restaurant accounts and exceed goals for account retention, development, and maintenance</li> </ul>
<p><b>How to Apply?</b></p>	<p>All interested and Eligible students need to share their Resumes on below mentioned E-Mail Id latest by 16<sup>th</sup> July 2022.</p> <p>E-Mail id : <a href="mailto:schawla94@amity.edu">schawla94@amity.edu</a></p> <p>Subject : Swiggy</p> <p>Profile : 1 /2</p> <p>Interested Location</p>

*Our Best Wishes are always with you*

**Team ATPC**

**Amity Technical Placement Centre (ATPC)  
Centralised Placement Division of Amity Education Group**

Amity University Campus | Amity Technical Placement Centre (ATPC)  
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