



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

FLAIR BOAT

Virtual/Offline Campus Recruitment – 2022 Passing out Batch

Only for Students of Amity Education Group

Only for Unplaced & Eligible Students

Company	FlairBoat
Website	https://www.flairboat.com
Batch	2022 Passing Out Batch
Date of Campus	Company will inform later
Job Title	Partnership and Alliances Executive
Eligible Degrees	All Graduates
Joining Date	July first week 2022 (Immediate Joining)
Location	Gurugram (Now work from home till next instruction)
Compensation (CTC)	INR 7.5 LPA
Key Responsibility	<ul style="list-style-type: none">• Plan and execute sales strategy of the firm• Create innovative avenues and incentives for existing and new B2B partners to further the firm's lead generation efforts• Utilising the firm's platform and partnerships, nurture leads to sign up for the firm's services• Engage clients over telephonic conversations, emails, video calls in order to achieve your sales targets in an effective manner• Create and maintain Flairboat brand's voice, tone, and character across all channels• Understanding customer requirements & taking the clients through the sales cycle of courting, convincing and contracting.
Skills /Passion	<ul style="list-style-type: none">• If you are passionate about communicating with people and solving their problems.• We are looking for candidates who are motivated by sales targets and are eager to earn unlimited incentives when they achieve monthly targets.• We look for motivated individuals to become a part of our team and take ownership.• This is a start-up; we are exploding with activity and we need you to have the same energy & motivation.• You are expected to be great at Listening, writing, negotiation, and storytelling Getting things done, no matter what.

	<ul style="list-style-type: none"> • Having a knack for sales Attention to detail is what you see, write, listen and do Maintaining a high level of professional and ethical standards • You are expected to have good interpersonal and presentation skills
How to Apply?	<p>All interested and eligible students need to apply on the link Below, latest by 1st July 2022, 2 PM –</p> <p>CLICK HERE TO APPLY</p>

All the Best!

Anjani Kumar Bhatnagar
Dy. Director - Amity Technical Placement Centre

India Head Office:
Room # G- 02, E 2 Ground Floor
Amity University Campus
Sector 125, Noida (India), Pin: 201313