



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

Propzilla Infratech Pvt. Ltd.

Virtual Campus Recruitment – 2022 Passing Out Batch

Only for Students of Amity Education Group

Only for Unplaced & Eligible Students

Last Date to Register – 1st July 2022

Company	Propzilla Infratech Pvt. Ltd.			
Website	www.propzilla.in			
Batch	2022 passout Batch			
Date of Campus	Will be Informed though Email			
Job Title	Profile 1 – Sales Executive Profile 2 – Pre- Sales - calling			
Eligible Degrees	Any Graduate/ Post Graduate			
Eligibility Criteria	10th	-	60 % Criteria	
	12th	-	60 % Criteria	
	Graduation/ PG	-	60 % Criteria	
Location	Noida/ Gurgaon (Work form Office)			
Stipend	15-20K PM			
Compensation (CTC)	Sales Executive/ Pre- Sales: 3 LPA- 4 LPA It would vary as per the performance.			
Job Requirements	Profile 1 – <ul style="list-style-type: none">• Experience in direct/project sales or secondary sales is an add on.• Quick learner.• Proficiency in sales, client acquisition and lead generation.• Performance and closure oriented approach• Own conveyance is mandatory. Profile 2 – <ul style="list-style-type: none">• Looking for candidates with an excellent communication.• Basic knowledge about real estate industry would be an add-on.			
Roles & Responsibilities	Profile 1 - <ul style="list-style-type: none">• Handling all the queries generated through Marketing. (Advertisement, SMS, Online portals.)			

	<ul style="list-style-type: none"> • Connect and network with clients to promote Residential and Commercial Properties across Delhi-NCR (Gurgaon/Noida) • Manage client query on In-bound & Out-bound calls and convert these tele-conversation into a personal meetings. • Plan & Arrange site visit for the customer and accompany customer during site visit; • Constant follow-ups on prospective leads. • Makes products knowledge readily available to self and other sales people through various resources • Research client base to find best suitable real estate options for them. • Demonstrate superior time management skills and meet sales deadlines. • Maintaining MIS; • Building Client relationship while providing end to end personalized services; seek referrals. • Keep close watch on the real estate market trends & reports - competition analysis, existing & upcoming real estate development • Revenue Generation aligned with the achievement of Monthly Targets. <p>Profile 2-</p> <ul style="list-style-type: none"> • Outbound calling on leads generated or data provided by the Company • Encourage customer to visit for a property tour. • Meeting the daily target of fixing appointments with clients for sales team. • Ensuring the follow-ups by passing leads to appropriate team members with complete profile information, sources, etc. • Periodic training will be provided on the latest projects and launch including the sales pitch • Maintaining the lead status report • Handle the queries of the customers • Making 150 - 200 outbound calls every day. • Working 6 days a week. • Salary + Incentive based role.
How to Apply?	<p>Interested and eligible students need to apply on the link given below latest by 1st July 2022.</p> <p>Apply Now</p>

All the Best!

Anjani Kumar Bhatnagar
Dy. Director - Amity Technical Placement Centre

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