



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

Cyber Cube Services

Virtual Campus Recruitment – 2022 Passing Out Batch

Only for Students of Amity Education Group

Only for Unplaced & Eligible Students

Last Date to Register – 26th May 2022 at 5:00pm

Company	Cyber Cube Services		
Website	www.cybcube.com		
Batch	2022 Passout Batch		
Date of Campus	Will be Informed though Email		
Job Title	Inside Sales Representative		
Eligible Branches	BBA, B.Sc. B.A., BCA, B. Tech, English (Hons.), Psychology		
Eligibility Criteria	10th	-	60 % Criteria
	12th	-	60 % Criteria
	Graduation	-	6 CGPA
Other Skills Required (If any)	<ul style="list-style-type: none">• Proficiency in all Microsoft office applications and customer relationship management (CRM) software.• Proven sales experience.• Strong analytical and problem-solving skills.• Excellent negotiation and consultative sales skills.• Effective communication skills.• Exceptional customer service skills.		
Location	Phase -4, Udyag Vihar, Gurugram		
Compensation (CTC)	3 LPA		
Roles & Responsibilities	<ul style="list-style-type: none">• Maintaining long-lasting relationships with existing customers through exceptional after-sales service.• Actively sourcing new sales opportunities through cold-calling and emailing.• Developing in-depth knowledge of product features and benefits.• Utilizing virtual meetings to build relationships with new customers.• Processing customers' purchase orders and liaising with the logistics department to ensure the timely delivery of ordered products.		

	<ul style="list-style-type: none"> • Advising customers on suitable product selection based on their needs and specifications. • Creating a sales pipeline to accurately reflect the relative placement of sales prospects in the purchasing process. • Following up on sales inquiries that are made by potential customers through website chats, emails, and inbound calls. • Setting up face-to-face meetings between potential customers and Outside Sales Representatives. • Oversee the sales process to attract new clients. • Work with senior team members to identify and manage risks. • Maintain fruitful relationships with clients and address their needs effectively. • Research and identify new market opportunities.
Working Days	5 Days
Representative from ATPC (For Guidance/Query)	Mr Ankur Thukral (7042292137)
How to Apply?	<p>All interested & eligible students need to apply on the link mentioned below -</p> <p>CLICK HERE TO APPLY</p>

All the Best!

Anjani Kumar Bhatnagar
Dy. Director - Amity Technical Placement Centre

India Head Office:
Room # G- 02, E 2 Ground Floor
Amity University Campus
Sector 125, Noida (India), Pin: 201313