

AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

<u>CLEAR TAX</u> <u>Campus Recruitment - 2020 Passing Out Batch</u>

(ONLY FOR UNPLACED STUDENTS)

Company	CLEAR TAX
Batch	2020 Passing Out Batch
Joining	Jan 2020
Date of Campus	9th JAN 2020
Reporting Time	9 AM
Venue	J2 Auditorium, Amity University, Noida
Job Title	Business Development
Eligible Degrees	B.Tech / BCA / BBA/ B.Sc / M.Sc / MCA/ MBA
Eligible Branches	All
Eligibility Criteria	10 th - No % Criteria
	12 th - No % Criteria
	Graduation - No % Criteria
	Post-Graduation - No % Criteria
Location	Delhi, Mumbai, Bangalore
Compensation (CTC)	Stipend - 20,000 INR 4-7 LPA (CTC)
Roles & Responsibilities	 Conduct market research to identify selling possibilities and evaluate customer needs Actively seek out new sales opportunities through cold calling, networking and social media Set up meetings with potential clients and listen to their wishes and concerns Prepare and deliver appropriate presentations on products and services Create frequent reviews and reports with sales and financial data Participate on behalf of the company in exhibitions or conferences Negotiate/close deals and handle complaints or objections Collaborate with team members to achieve better results Gather feedback from customers or prospects and share with internal teams
How to Apply?	All interested and Eligible students need to apply on the link below latest by 27th December 2019, 6 PM CLICK HERE

Prof (Dr.) Ajay RanaPh.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist
SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

Senior Vice President - Amity Education Group Dean - Industry & Academia Alliance **Advisor - Amity Education Group**